

## Message Text

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PAGE 01 EC BRU 06070 241827Z

64

ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 TRSE-00 COME-00 XMB-07 AID-20

CEA-02 CIAE-00 FRB-02 INR-10 NSAE-00 RSC-01 CIEP-02

SPC-03 STR-08 LAB-06 SIL-01 OMB-01 DRC-01 /101 W

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R 241735Z OCT 73

FM USMISSION EC BRUSSELS

TO SECSTATE WASHDC 5922

INFO USMISSION OECD PARIS

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E.O.11652: N/A

TAGS: EEC, US, OVIP (ARCHIBALD)

SUBJECT: WASHINGTON VISIT OF EC COMMISSION OFFICIAL

REF: MEIMA (EUR/RPE)/SPIRO TELCON

1. WE HAVE SPOKEN WITH MRS. LILIANE ARCHIBALD, EC COMMISSION DIRECTOR FOR EXPORT CREDITS IN EXTERNAL RELATIONS, ABOUT HER FORTHCOMING TRIP TO WASHINGTON. SHE SAID THAT THE EC'S WASHINGTON OFFICE HAS ALREADY CONTACTED STATE, TREASURY AND COMMERCE TO REQUEST APPOINTMENTS WITH ABE KATZ OF STATE, HENNESSY OF TREASURY AND FOX OF COMMERCE. SHE ALSO HOPED TO SEE PEOPLE AT THE EXIM BANK.

2. MRS. ARCHIBALD PLANS TO BE IN WASHINGTON AT TWO SEPARATE TIMES, FIRST ON OCTOBER 29, 30 AND 31 WHEN SHE WOULD BE ON HER OWN. (SHE SAID SHE WOULD BE WITH SOAMES BUT WITH A SCHEDULE SEPARATE FROM THAT OF THE DELEGATION FOR THE SOAMES/CASEY TALKS.) SHE WOULD GO TO OTTAWA AND THEN BE BACK IN WASHINGTON ON NOVEMBER 5. ON THAT OCCASION SHE APPARENTLY WILL BE WITH GEBERTH (NEW GERMAN CHAIRMAN FOR THE OECD EXPORT CREDIT COMMITTEE).

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PAGE 02 EC BRU 06070 241827Z

3. IN ADDITION TO BECOMING ACQUAINTED WITH US OFFICIALS INVOLVED IN EXPORT CREDIT SHE SAID HER INTENTION IS TO EXPLAIN WHAT THE COMMISSION IS TRYING TO DO TO HARMONIZE EXPORT CREDITS. SHE NOTED THAT CREDIT COMPETITION IS INCREASING AND THAT THE INDUSTRIAL COUNTRIES ARE ENTERING INTO A CREDIT RACE. SHE SAID THAT THE COMMISSION IS TRYING TO STOP THE CURRENT DRIVE TOWARD "EXPORTS AT ANY PRICE" BUT IT IS HARD TO GET THEMEMBER STATES TO AGREE TO A HARMONIZED EUROPEAN SYSTEM UNLESS THEY ARE CONFIDENT THAT THE US AND JAPAN WILL ALSO AGREE TO RESTRAINT. SHE MENTIONED ONE SPECIFIC SERIOUS DIFFICULTY - CREDITS FOR LARGE INDUSTRIAL PROJECTS. SHE STATED HER POSITION WAS THAT CREDIT SHOULD BE A NEUTRAL FACTOR IN THE COMPETITION OVER THESE PROJECTS.

4. DURING THE CONVERSATION MRS.ARCHIBALD SAID THAT SHE WAS GOING TO TRY TO ENCOURAGE US CONSULTATIONS WITH THE COMMISSION BEFORE OECD MEETINGS.

5. WE PROMISED TO INFORM THE DEPARTMENT OF HER INTERESTS AND SAID WE ASSUMED THE EC'S WASHINGTON OFFICE IS IN TOUCH WITH THE DEPARTMENT TO COORDINATE HER SCHEDULE.

6. COMMENT: FOR BACKGROUND ON MRS. ARCHIBALD, SEE EC A-282 OF JULY 25, 1972, PAGE 34. GREENWALD

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Reference:** MEIMA (EUR/RPE)/SPIRO TELCON  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 NOV 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05-Nov-2001 by garlanwa>; APPROVED <06-Nov-2001 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** WASHINGTON VISIT OF EC COMMISSION OFFICIAL  
**TAGS:** OVIP, US, EEC, (ARCHIBALD)  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005